amgest
asset management

Company Presentation

August 2023

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Preserving wealth through time safeguarding it for future generations.

ABOUT US

Founded almost 20 years ago, in 2006, Amgest is an independent wealth management boutique based in Lugano (Switzerland) providing long-term portfolio management solutions, network pooling, and first-class wealth advisory services to high-net-worth individuals and institutions.

Amgest SA is proud to be vigilated and authorized by FINMA in accordance with the regulations of the FinSA (Financial Services Act), FinIA (Financial Institutions Act) and AMLA (Anti-Money Laundering Act). The firm is subject to an annual audit by BDO to ensure that it is complying with the provisions of MLA (Money Laundering Act).

Additionally, Amgest is a member of the Swiss Association of Asset Managers / ASG and affiliated to the AOOS (Supervisory Board for Asset Managers and Trustees).

Amgest SA operates with full transparency and diligence, safeguarding exclusively the interest of its clients.

- Authorised by FINMA.
- Audited by BDO.
- Based in Lugano, Switzerland.
- Founded in 2006.
- Independent and unbiased.
- 15+ employees & external advisors.

We think global, we act local.

OUR NUMBERS

2006
FOUNDING YEAR

150+
HNWI MANDATES

15+
CUSTODIAN BANKS

200M+
PRIVATE EQUITY RAISED

98%
CLIENT RETENTION

25Y+
INVESTMENT COMMITTEE TRACK RECORD

10
LANGUAGES SPOKEN

FINMA
AUTHORISED

04/2023
LAST AUDIT BY BDO


“Navigating alongside our clients with a holistic and transparent approach.”
(Massimo Vecchio, Founder)

OUR STAFF, YOUR TEAM

Massimo Vecchio
Founding Partner, Chairman of the Board (Investment Committee)

Matteo Genovese
CCO
(Investment Committee)

Andrea Schinetti
CIO
(Investment Committee)

Marco Rufa
Board Member

iuxta SA*
Compliance, Risk Management
www.iuxta.ch

Giovanna Voltolina*
Private Equity &
Club Deals Team Leader

Alessandro Lanzara
Board Member
Relationship Manager

Edoardo Ugolini*
Macro Strategist
(Ind. Investment Committee)

Giampaolo Rivano*
(Ind. Investment Committee)

Martino Bon*
(Ind. Investment Committee)

Vittorio Villa
Portfolio Manager
(Investment Committee)

Marina Trani
Middle Office

Teresa Liardet
Business Operations &
Back Office

Danilo Sepe
Relationship Manager

Andrea Gianoli
Relationship Manager

Matteo Petrini
Business Development

Riccardo Romani
Relationship Manager

(*) External Advisor

CORE VALUES

TRANSPARENCY

We are transparent in our actions, decisions and communication with the people we serve and those we work with. Operating with the highest level of accountability, we openly and honestly convey information to our clients as we know it.

LOYALTY

We are faithful and committed towards our clients, ourselves, our coworkers, and our mission. We are proud to say that we operate with devotion and allegiance.

DILIGENCE

We are caring, persistent, resolut and concious about our work and established relationships.

PERSEVERANCE

The word perseverance comes from Latin Perseverantia, and means to stick to something strictly. We strive and fight to reach our client's goals and are not driven away by complex and challenging situations.

TRUST

The building block of our job is trust and confidentiality. We understand our expectations, the information, and the mission our clients are entrusting us with.

PASSION

We operate with passion and enthusiasm which makes us extremely resilient and drives us forward day after day towards the milestone of always improving.


We are proud to be an independent asset manager.
We are not affiliated with any bank or third party company.

SERVICES

DISCRETIONARY ASSET MANAGEMENT

Autonomous portfolio management following the client's risk profile and objectives. We invest in global markets by rotating our asset allocation to meet the client's risk profile and macroeconomic indicators. We manage portoflios in different currencies: CHF, EUR and USD.

ADVISORY ASSET MANAGEMENT

Portfolio management following the client's risk profile and objectives. All proposed operations, following our strict due diligence, are pre-approved by the client. We invest in global markets by rotating our asset allocation to meet the client's risk profile and macroeconomic indicators. We manage portoflios in different currencies: CHF, EUR and USD.

ISTITUTIONAL ASSET MANAGEMENT

We provide asset-allocation and asset management services also to Family Offices, Institutional Clients and Corporate Treasuries which require either a specific expertise, risk minimization, liquidity management or simply investment advisory.

ASSET CONSOLIDATION & AGGREGATE REPORTS

With the help of our sophisticated IT tools, we consolidate and create aggregate reports of bankable (multi-bank relationships) and non-bankable assets, giving the client an up to date drill down of their total asset exposure and net worth, risk management control, and risk asset concentration advisory.

COST CONTROLLING & SUPERVISION

The Asset Allocation is applied to our multi-currency three-risk tier Model & Custom portfolios.

PRIVATE EQUITY & CLUB DEALS

Amgest SA has dedicated team with long-term consolidated experience in Private Markets. We handle the entire process from the origination of the deal to the exit.

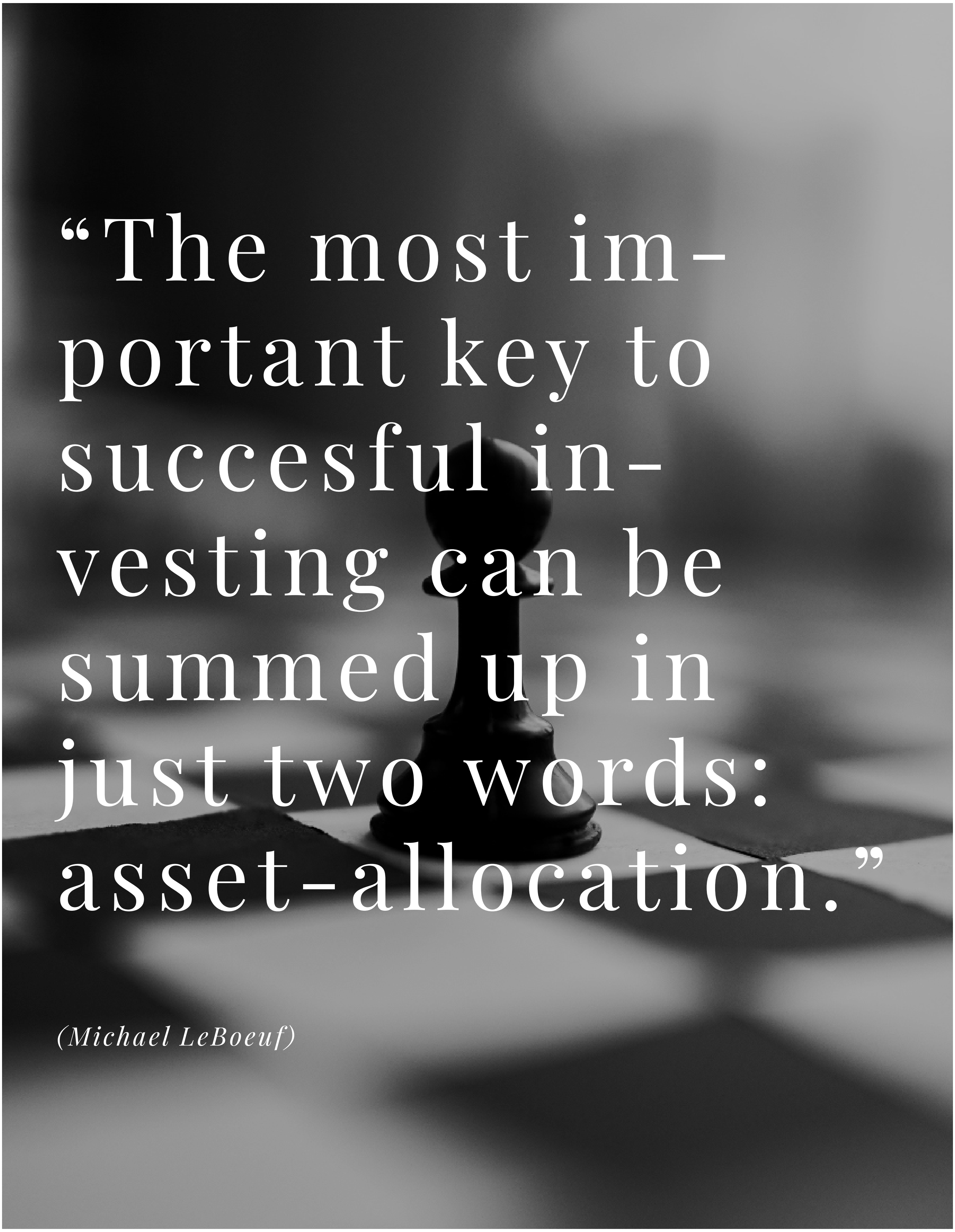
Thanks to our broad network we have access to some of the best opportunities available on the market which we harness by creating Club Deals through dedicated SPVs.

OUR APPROACH

Client satisfaction is at the heart of what we do. Fully understanding our client's needs allows us to make better strategic investment and product choices to match expectations on both the risk and profit side. Under the supervision of the Investment Committee, our strategists determine the approach of the investment process and follow all required clerical work.

Asset allocation is based on a rigorous agnostic process taking in account all current macroeconomic factors and various indicators for valuing asset classes, measuring the premium for the risk incurred, and understanding the general market confidence level.

We favor a long-term view accompanied by a strict risk management policy. In order to optimize the capital protection we continuously revise and adjust our asset allocation depending on different endogenous or exogenous events influencing the global markets.


“The most im-
portant key to
succesful in-
vesting can be
summed up in
just two words:
asset-allocation.”
(Michael LeBoeuf)

INVESTMENT PROCESS

INVESTMENT PROCESS

INVESTMENT COMMITTEE → **ASSET ALLOCATION**

Monthly with weekly follow-ups

Generation of current Tactic & Strategic Asset Allocation.

UNBIASED & BEST IN CLASS ← **SECURITIES SOURCING**

Our picks are unbiased and include only what we believe are the best securities on the market. Additionally, we chose cost-effective classes such as Institutional Investment Class.

Constant global screening of securities and investment solutions.

MODEL & CUSTOM PORTFOLIOS → **RISK MANAGEMENT**

The Asset Allocation is applied to our multi-currency three-risk tier Model & Custom portfolios.

Review to identify if there are any breaches, if risk-reward is met, efficiency curve, and various portfolio metrics.

PRIVATE EQUITY

At Amgest SA we lever our global network and source Private Equity and Private Debt opportunities for our clients by building SPV Club Deals.

We are proud to say we have a team which is dedicated to this mission.

The team has a combined 40 years of experience in the field and is constantly scouting the market for value added operations

DEDICATED TEAM

We have a team which has long-term consolidated experience in private equity and private markets.

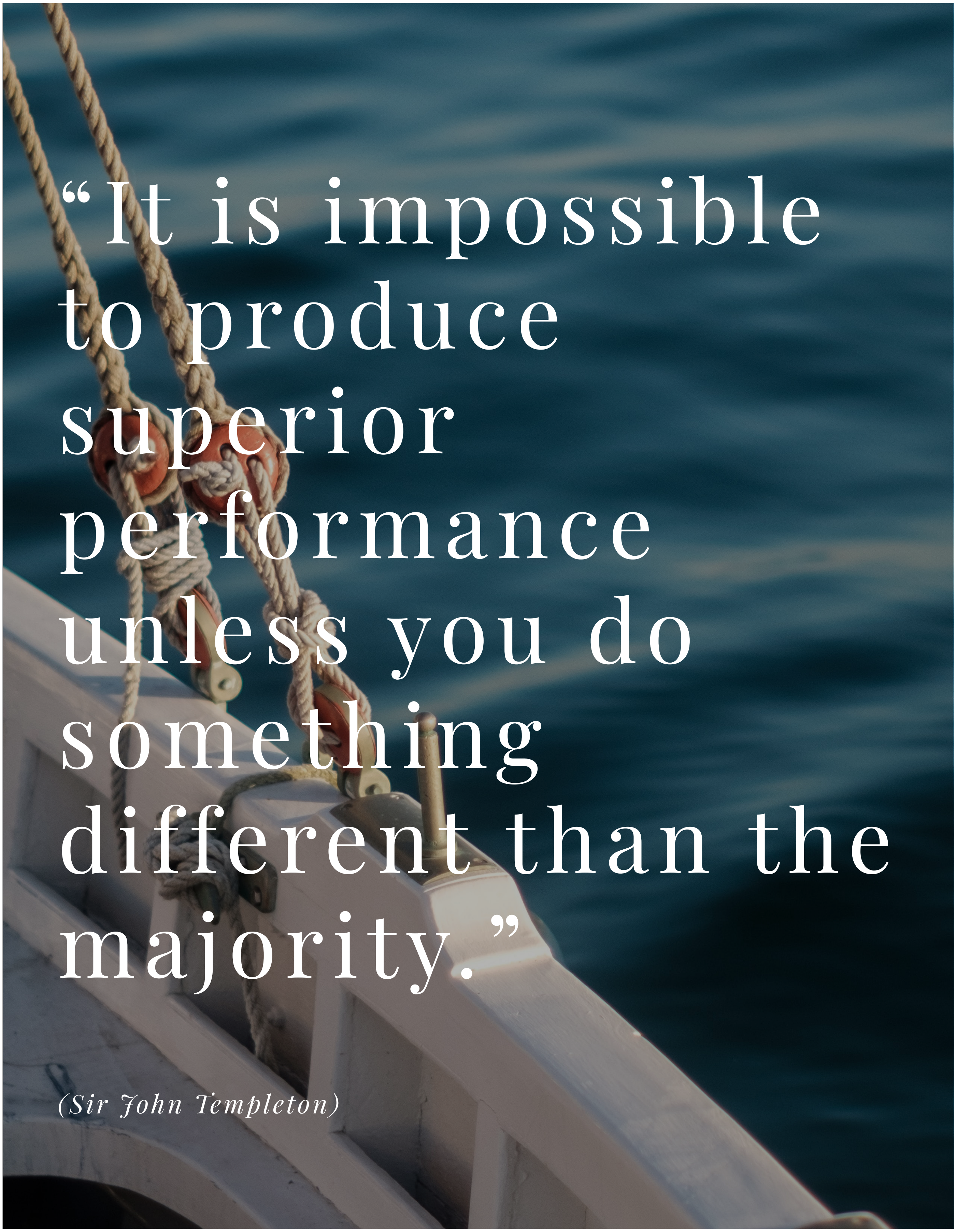
FUNDS RAISED

We have raised over 200M CHF.

INVESTMENTS MADE

We invested in over 15 companies.

RECENT DEALS


“It is impossible to produce superior performance unless you do something different than the majority.”
(Sir John Templeton)

AMC

Actively Managed Certificates ("AMC") are structured products whose underlying asset is managed on a discretionary basis during the term of the product in accordance with a specific investment strategy.

The Product Manager implements its investment strategy or an investment strategy proposed by a third party (the "AMC Advisor"), whereby the AMC Advisor may, at its discretion, compose and restructure the underlying asset in accordance with the framework of the investment strategy.

Investors are informed transparently under the product documentation on the investment strategy, its implementation by the AMC Product Manager or Advisor and the costs associated with the AMC.

We allow the securitization of any asset.

ANDER CAPITAL

Ander Capital is a partner company of Amgest SA.

Ander Ltd. is an issuance platform specialized in the securitization of different assets class with the issuance of Actively Management Certificates.

Our mission is to give institutional and professional clients the best tailor-made products for their own purpose/needs. We securitize any assets and make them investable and bankable for asset managers, private investors and family offices.

www.andercapital.com

OUR PARTNERS

We have long-lasting relationships with multiple partners which operate in different areas. We are honored and proud to be working daily with the following partners. Together we aim at offering the best possible service to our clients.

DEPOSITARY BANKS

UBS
EFG
J. SAFRA SARASIN Sustainable Private Banking since 1841
PICTET 1805
BANCA DEL SEMPIONE SIMPLON BANK BANQUE DU SIMPLON
BancaStato BANCA DELLO STATO DEL CANTONE TICINO
Axion SWISS Bank
CREDIT SUISSE
BNP PARIBAS
PKB
REYL
UBP UNION BANCAIRE PRIVÉE
InteractiveBrokers
cornèr
Zarattini & Co | Bank

LIFE INSURANCE COMPANIES

LOMBARD INTERNATIONAL ASSURANCE
Allianz
SwissLife
utmost INTERNATIONAL
OCTIUM
Bâloise Assurances
CARDIF BNP PARIBAS GROUP
U+ youplus NOUS RENDONS TOUT SON SENS À L'ASSURANCE.
WEALINS WEALTH INSURER FOYER GROUP
Allianz Darta Saving

OTHER COMPANIES

REFINITIV
ISP INVESTMENT SOLUTIONS PARTNERS
WEALTHARC
iUXTA.SA
GENTWO FINANCIAL PRODUCTS
Kellerhals Carrard


Thank
you